



# WASHOE COUNTY

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CM/ACM CV  
Finance CH/KE  
DA SH  
Risk Mgt n/a  
HR n/a  
Other n/a

## STAFF REPORT

BOARD MEETING DATE: January 10, 2017

**DATE:** Wednesday, December 28, 2016  
**TO:** Board of County Commissioners  
**FROM:** Tony Kiriluk, IT Manager  
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**THROUGH:** Craig Betts, Chief Information Officer  
Washoe County Technology Services Department  
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**SUBJECT:** Approve purchase and implementation of a new Genetec Enterprise Video Management software system from Powercomm Solutions, 450 Sunshine Lane, Reno, NV 89520-0027 at a cost of [\$49,497]. (All Commission Districts)

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### SUMMARY

Approve purchase and implementation of a new Genetec Enterprise Video Management software system from Powercomm Solutions, 450 Sunshine Lane, Reno, NV 89520-0027 at a cost of [\$49,497].

Genetec is the new Video Management standard being implemented in County Facilities to replace the legacy Lenel based systems which have reached end of life. Powercomm provided the lowest quote in response to a request for quotes that was sent out to multiple local Genetec resellers. Powercomm has already been awarded multiple small purchases by multiple County departments, and this purchase pushes the company over the \$100,000 limit on aggregate purchase within Fiscal Year 2016-2017, which requires Board of County Commissioner approval.

**Washoe County Strategic Objective supported by this item:** Safe, secure and healthy communities.

### PREVIOUS ACTION

10/17/2006 – BCC approved the purchase of Lenel brand Digital Video Recorders from Powercomm Solutions, for installation into multiple County facilities at a cost of \$56,991.99.

AGENDA ITEM # 5-E

10/24/2006 – BCC approved the purchase of Lenel OnGuard Access Control System from Powercomm Solutions at a cost of \$73,485.

### **BACKGROUND**

Washoe County Technology Services is currently in the process of replacing end of life Lenel brand Video Management systems in various County Facilities. Genetec Enterprise Video Management has been selected as the new County standard for Video Management. Capital Improvement Project account PW920211 was created and funded for Fiscal Year 2016-2017 to complete this project.

The current phase of this project replaces the Lenel video systems within the 9<sup>th</sup> Street Administration Complex. A request for quote was sent to locally based Genetec resellers for the project which included:

- Purchase and installation of a new Genetec Enterprise Software system
- Purchase of and installation of 3 new digital video recorders
- Migration of existing County security equipment to this new management system
- Training for Technology Services' staff in use of and support of the system
- The availability of a 24/7 call center support and onsite technical response capabilities with a maximum 24 hour response time

Two quotes were returned in response from Powercomm Solutions and RFI Enterprises. Powercomm supplied the lower of the two proposals at \$49,497 vs \$79,223 from RFI.

Powercomm Solutions is a locally owned company specializing in electronics communications systems, fire alarms, and security systems. They provide consulting, engineering, implementation, support and integration services. Washoe County has awarded multiple purchases to this company over many years due to their competitive pricing and quality of service. Powercomm has already won multiple competitive bids within Fiscal Year 2016 – 2017 which individually did not exceed the \$100,000 threshold requiring approval of those purchases by the Board of County Commissioners. Cumulatively, these competitive purchases and other small incidental purchases do exceed \$100,000. Pursuant to County Code 15.530, Board of County Commissioners must approve all purchases of supplies, materials, equipment and contractual services in annual amounts which exceed \$100,000 or which aggregate to exceed \$100,000. Prior legal opinion held that this approval is also needed for cumulative purchases with a vendor throughout a year which aggregate to exceed \$100,000.

Though this individual purchase does not exceed \$100,000, since Washoe County purchases with Powercomm have cumulatively exceeded \$100,000 for Fiscal Year 2016-2017; Technology Services must seek approval from the Board of County Commissioners to proceed with awarding this additional purchase to Powercomm Solutions.

### **FISCAL IMPACT**

This purchase will spend [\$49,497] of available funding from the approved Fiscal Year 2016-2017 budget for Capital Improvement Project account [PW920211].

**RECOMMENDATION**

It is recommended that the Board of County Commissioners approve purchase and implementation of a new Genetec Enterprise Video Management software system from Powercomm Solutions, 450 Sunshine Lane, Reno, NV 89520-0027 at a cost of [\$49,497].

**POSSIBLE MOTION**

Should the Board agree with staff's recommendation, a possible motion would be: "move to approve purchase and implementation of a new Genetec Enterprise Video Management software system from Powercomm Solutions, 450 Sunshine Lane, Reno, NV 89520-0027 at a cost of [\$49,497]".